



The devices you need
on a network you can trust

Virgin Media O₂ Business
and Samsung



SAMSUNG

Get more for less

With us, you get reliable mobile and superfast broadband on one simple bill, from one trusted provider.

And our partnership with Samsung means that you can now save on the latest devices too.

We help you get full value for money and expert, scalable support that will keep your business thriving.

Read on to see how.



The support you need to get more value



Large businesses like yours are set to spend almost 11% more on IT this year.

How can you make sure that you get the most from your investment?

We set you up with exactly what you need to meet your goals and help you get the most value from it.

Expert support can help.

40% of businesses have seen more requests for hybrid working in recent years

Our reliable, speedy network and Samsung's latest devices make on-the-go working a breeze

61% of consumers say that it's important for companies to be clear about their environmental impact

We help you meet your environmental and social goals with recycling programmes and projects that uplift your communities

72% of organisations are concerned about the security risk that remote workers face

Our partnership with Samsung means that you can access Knox – a robust platform built into devices that ensures you stay secure and compliant

97% of organisations see technology as key to helping their businesses grow

We don't just sell you something and then leave – we stick around for the long term to make sure that you have access to the latest innovations

48% of employees want more support from their IT team to work productively

Our expert teams are happy to provide tailored support and training to help your people use their devices easily and effectively

Unlock value with an expert partner

Get the best of both worlds with two powerful networks and one dedicated team.

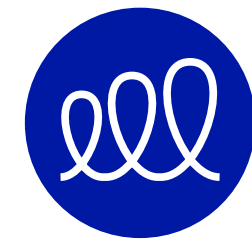
We'll support you with the latest technology that empowers your teams to meet their specific goals.

With us, you get:



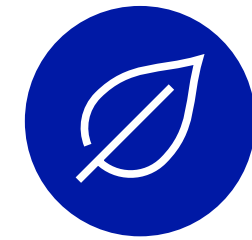
Expert guidance

Access training and support and get checkups on your tech stack to boost productivity and improve collaboration.



Flexible support

Get more choice, more control and complete peace of mind when you invest in our mobile technology and services.



Sustainable thinking

Meet your climate goals with our carbon calculator, mobile donation and recycling programmes.



Secure devices

Get full visibility over your mobile stack while staying secure with robust security and monitoring tools.



Uninterrupted productivity

Help your teams do their best work wherever, whenever on our fit-for-purpose mobiles with award-winning connectivity.

Are you missing out?

With the right technology and connectivity, you can lower the risk of hybrid working and empower your people to achieve more from anywhere.



Enterprise Edition

The best devices and support for your business.

Enterprise Edition is a collection of Samsung devices plus our expert services made to support you and your teams.

All devices come ready out of the box. You can choose from options that suit both your people and your budget.



Samsung Galaxy A35 5G

- 5G for lightning-fast sharing and downloading
- Ultra-wide screen for hassle-free mobile working
- Octa-core processing power for fast, efficient performance



Samsung Galaxy A55 5G

- 5nm Octa-core processor for heavy-duty multitasking
- Dustproof and waterproof, spill, splash and splatter resistant
- Access phone notifications and other apps directly from PC



Samsung Galaxy XCover 7

- High-definition visuals for easy remote working
- Ultra-sensitive touch – perfect for workers in the field
- Easily swap out dead batteries to stay connected



Secure, deploy and manage your mobile fleet straight out of the box

All our devices are fitted with Knox, an award-winning, defence-grade security system. It is recognised as an industry leader in device management by Gartner. So you have peace of mind that your teams can work securely, from wherever.

With Enterprise Edition, you will get access to Knox for a full year – lightening the load on your IT team. You'll protect your fleet of devices against malware, phishing or software malfunctions and reduce support calls to IT.

- Deploy a new device remotely, in minutes – complete with settings, apps and branding
- Stay ahead of threats with security patch updates guaranteed for five years
- Have peace of mind that your devices are functioning at their best – we'll take care of them with monthly or quarterly firmware updates for five years
- Keep your people going with three years of enhanced support that ensures all mobiles continue to perform well



A partnership that makes your life easier

We will take care of your devices so you can take care of business. A set-up call and regular check-ins make sure that you are getting the most from your devices and network.

Devices have an extended, two-year lifecycle to give your employees a consistent experience.

We'll even make your device fleet available after it is discontinued in our stores.

You'll have peace of mind with an extra-long warranty period too. And avoid downtime and service interruption – we can replace lost devices within 24 hours.



Why work with us?

With two great networks and one expert team, you'll have everything you need to keep your business thriving.

We don't just sell you any old package. Our devices and services are tailored to what you and your teams need to meet your goals.

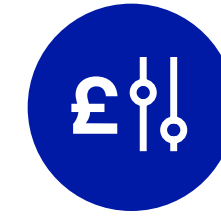
With us, you get a dedicated partner committed to ensuring that you always receive the most value for your money.



Flexible financing with DaaS

With DaaS, you can make your budget go further. Easily access the latest mobile tech for one monthly fee – with no prohibitive upfront costs. Why blow a hole in your capital expenditures budget, when you can spread out costs and get your hands on the very latest tech?

We'll take care of things behind the scenes, repairing and replacing devices when needed – sparing you annoying admin or surprise fees. So you and your teams can focus on your business. That's fully secure, pre-enrolled devices straight to your people – without any of the usual headaches or costs.



Get even more with residual value financing

Our residual value finance can help you save even more. This financing option will enable you to access newer tech for lower costs, helping every penny go further.

You agree to return your devices at the end of your contract and we predict what their value will be by the time you hand them back.

That figure then comes off the overall cost of your contract, meaning you pay less each month.

This way, you'll save money upfront and don't need to touch your Capex budget.



Start quickly and stay on track

Don't let your IT team waste hours manually setting up devices.

Deploy a new device remotely in minutes, complete with settings, apps and branding with Knox Enrolment or Samsung Quick Start.

We can also help you manage your whole fleet.

When a device is lost, stolen or broken, we are committed to helping you replace it in as little as 24 hours, so your people can get back to work with minimum fuss.

Spotlight on sustainability

Looking after our planet and your organisation

We know that sometimes corporate sustainability targets can promise a lot while explaining very little.

That's why we're clear about the steps we take to reduce our impact on the planet – and how we can help you do the same.

Whether it's recycling devices, carbon transparency, donating tech or improving digital skills, we'll help you do more of the things that matter.

Mobile Recycling Scheme

We're committed to making sure that at least 95% of our waste is recycled responsibly. You can help us make that happen by trading your old business mobiles in for cash.

This includes damaged and faulty devices.

We operate a zero-landfill policy, so the vast majority of phones will be reused, repaired or recycled for parts.

Carbon Calculator

When you buy mobile solutions from us or renew your contract, we'll include a carbon footprint estimation at no extra cost to you. The calculator can help you implement tech in a way that limits the amount of carbon you produce and get to Net Zero faster.

Our carbon calculator is based on a model that has been certified by the Carbon Trust as conforming to the Greenhouse Gas Protocol Product Lifecycle Standard. This allows you to use the data in your own environmental, social and governance (ESG) reporting.

Tech Donation Programme

This initiative is all about supporting digitally excluded children and over-65s. We can help you donate unused smartphones and mobile data to your local communities.

It costs nothing, as we do all the admin and make the donations on your behalf.

We'll let you know when your donations are received, so you can include it in your ESG reporting.

Digital Skills Programme

More than 5 million Brits are unable to carry out simple online tasks like sending emails or using the internet.

We're trying to tackle this by empowering our employees to spend five volunteering days a year helping to run drop-in sessions and workshops to build digital skills and confidence in communities like yours.

What we've done for other organisations

We always aim to give you and your team the tailored support you need to unlock the most value from your investment.

But don't take our word for it. We've worked with some of the UK's top organisations.





Like National Highways

The challenge

National Highways' traffic officers struggled with the functionality of their devices. Officers were interrupted by batteries running low or dying and frustrated by too little storage on outdated devices.

Officers also needed to use more than one device – like phones, tablets and laptops – which made it difficult to work on the go. National Highways needed to find a way to empower its officers to do their vital work effectively.

The solution

We provided National Highways with new Samsung devices – ready to go out of the box. These were kitted out with Microsoft 365 – giving officers the vital tools they needed to stay productive.

On top of the efficiency gains, we helped National Highways save approximately £59,500 since we were able to ship and configure devices at a much lower cost than its IT team.

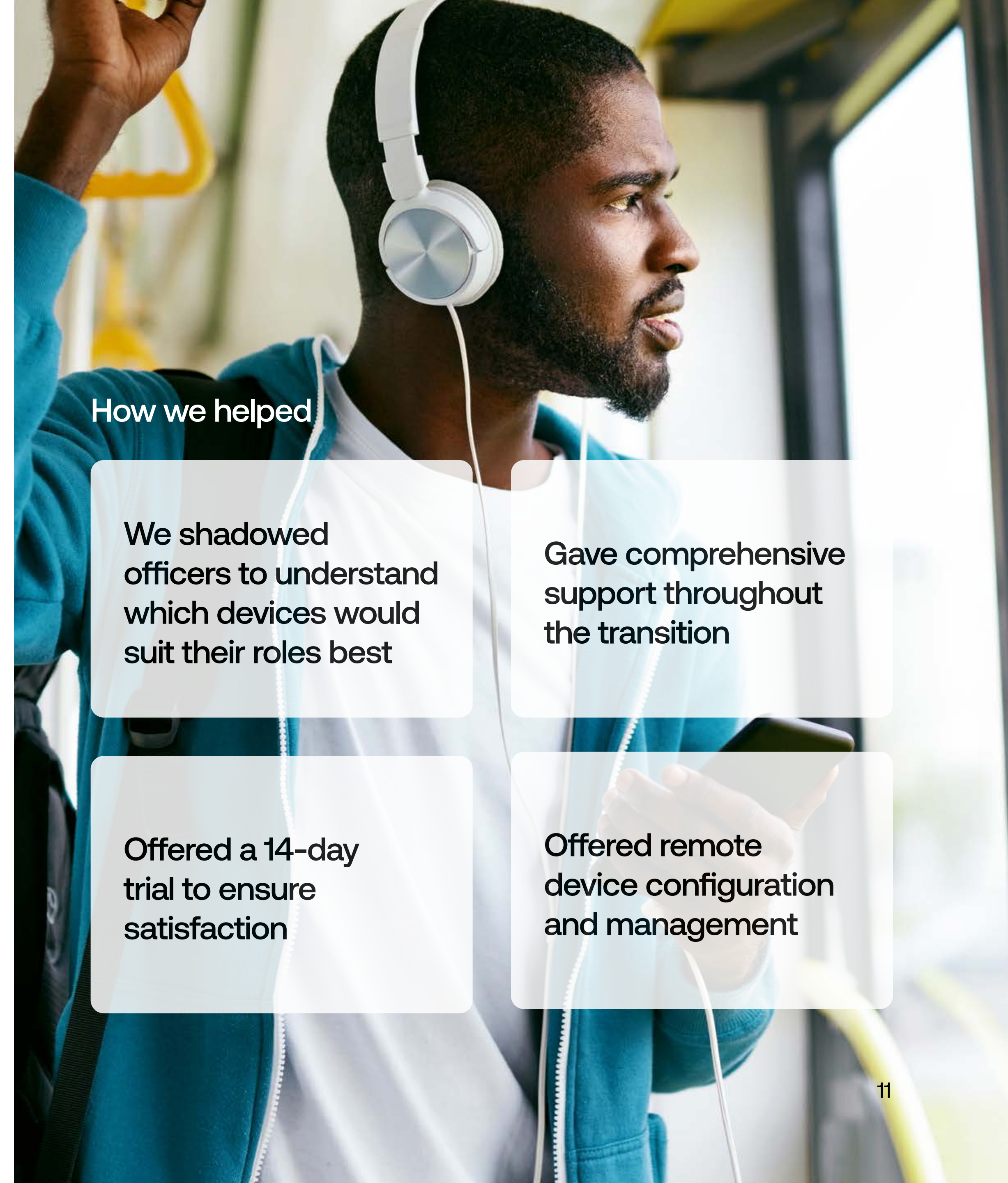
How we helped

We shadowed officers to understand which devices would suit their roles best

Gave comprehensive support throughout the transition

Offered a 14-day trial to ensure satisfaction

Offered remote device configuration and management



FAQs

Have burning questions about switching to award-winning connectivity and devices you can trust? We've got you covered.

What if we don't have the budget at the moment?

Our plans are flexible and scalable – just reach out and we can talk about your options. Samsung also offers a range of enterprise devices suited to most budgets.

We would be happy to work with you to spread upfront costs into monthly payments so there is no need to wait for the latest, productivity-boosting tech.

We need to keep an eye on our environmental, social and governance markers, can you help?

Yes. We can help predict the carbon footprint of working with us while giving you the option to donate tech to communities in need, recycle devices to reduce e-waste, help tackle digital exclusion and more – all at no extra cost.

My team works in a hybrid model, can you support us?

Of course. Our dedicated technical experts can help with planning, migration and training. We also offer endpoint management and recording solutions, so you can stay compliant and productive whether in the office or on the move.

What if we use Apple devices?

Samsung makes it easier to use work and productivity tools synchronised across devices. Samsung also offers unbeatable security with Knox. Since Samsung builds its own chips, security platform, phones and tablets, Knox Suite gives you granular device management features that you can't get elsewhere.

If you wanted to switch, we would make it simple. Our three-year enhanced support includes a welcome call and regular check-ins to make for a smooth transition. And remember, with Samsung smart switch, it is easier than ever to switch from Apple to Samsung.

I don't want 'one size fits all' – my team has specific requirements. How would you approach us?

We'll give you tailored support throughout your journey. First, we'll assess your current tech. We'll work with you to understand what your people need.

Then, we'll suggest the tools that will meet their needs. Our experts will be on hand while we deploy new devices and we'll keep supporting you over the long term to ensure that you're getting the most value from your investment.

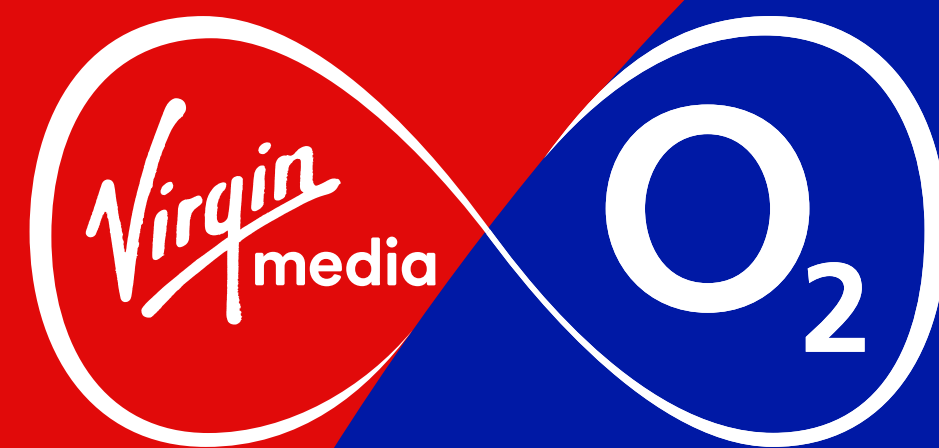
Get ahead of the game in 2024

We can help you ensure that you have the right technology to keep your teams productive this year.

With us you get:

- The expertise to achieve more with the tech and tools you already have
- Quick access to the latest innovations that support collaboration
- Support and guidance to train your employees on using new and existing tech effectively
- A boost to your employee experience with fit-for-purpose tech





Business

SAMSUNG